



## WiseBytes: Your Partner in Digital Transformation

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## WiseBytes & Acumatica: The Perfect Synergy

- Experienced Implementer: Leveraging WiseBytes' decades of expertise in ERP implementations.
- Cutting-Edge Technology: Acumatica the intuitive, user-friendly Cloud ERP Solutions for SMB
- Efficiency Booster: Reduce inefficient process steps and manual components.
- **ROI Accelerator:** Achieve higher and quicker returns on investment across functions.







## Acumatica: The Fastest Flourishing Cloud ERP Solution in Americas

- Unique Pricing Model: Cost-Effective ERP, Pay only for features you use
- Cloud ERP: Real-Time Insight, Anywhere, Anytime
- Growth Friendly Licensing: Pay only for the computing power you use
- **Deployment Options:** Cloud or your premises, with flexibility to change







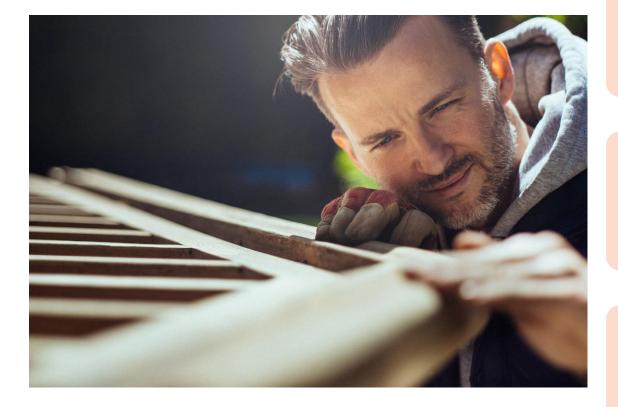
## Why Choose WiseBytes?

- **Dedicated Team:** Problem solvers that you can count on every time.
- **Core Values:** Realizing value with integrity and transparency.
- **Decades of Experience:** 30 years of expertise in the industry.
- **Team Excellence:** Your extended team committed to your success.
- Our Commitment: Accelerate your quest in gaining efficiency and Win your trust.





## **Our Proven Expertise in ERP Implementation**





Decades of Successful ERP Implementations: Showcasing our long-standing experience and success.



Strategy Driven, Process Led Implementation Approach: Ensuring a systematic and effective approach to ERP implementation.



ERP Projects Crafted Specific to Your Enterprise Objectives: Tailored solutions to meet your unique business needs.





## **Acumatica: Designed for the Modern Business**

- Cloud Native: Born in the cloud, tailored for midmarket companies and their evolving needs.
- Integration: Seamlessly integrate with the systems & solutions you may use.
- Award-Winning UI: Boost efficiency with intuitive, user-friendly interface.
- **Cross-Module Workflows:** Foster collaboration with modern workflows across modules.





## Acumatica: Your Business, Your Way

Any Device Access: Reach your data from anywhere, anytime.

**Personalization:** Customize your platform in a low-code/no-code environment.

Scalability: Effortlessly scale users and resources based on your needs.

Industry-Focused: Intelligent functionalities to support growing businesses.





## **Acumatica: Insights & Flexibility**

Single Source of
Truth: Gain real-time
business insights.

Workflow Automation: Simplify and synchronize processes across multiple workflows.

Account Views: Get consistent, coordinated snapshots of current accounts.

Flexible Licensing: Never be penalized for growth; adapt as you expand.







**Compliance:** Maintain standards like GDPR, SOC Type 1 & 2, PCI DSS, and more.

Customer Satisfaction: Industry-leading ratings, built around customer requirements.

**Deployment Options:** Choose between public or private cloud.

Transparent Pricing: Modern pay-as-you-go licensing without hidden fees.





## **Customer comments**

"I am really thankful we have Acumatica in place right now. If we had been still operating from the old platform, we would have had some significant challenges with people working from home and staying connected. Keep up the good work!"

- Alex Craster, Owner, Craster

"While our competition struggles to adapt, our team has been able to work anywhere and maintain business continuity under any scenario because we're running PennAir on Acumatica in the Cloud."

- Seth Bray, CEO, PennAir

"Power Storage Solutions is not missing a beat, thanks to our decision to go with Acumatica."

- Derrick Elledge, VP of Operations, Power Storage Solutions

"Palmer FoodService is a Food Service client running Acumatica. Being in Tennessee, we first got hit with the tornados and while the national distributors were out of business, Palmer picked up the slack. Now with the COVID-19, food distributors like Palmer are a lifeline for their regional markets. We are family run business's that now have superior technology to the national firms"

- Liz Palmer Gibson, VP Sales & Marketing, Palmer FoodService

"Mobility is an important driver for us. Thanks to Acumatica, our employees can connect to the same central system from any site."



- Thibault Riester, President/Founder, Controleplus France



Acumatica named Best Cloud ERP Solution, Best Manufacturing Solution, Best ERP Software

# SIIA CODIE AWARDS



Acumatica noted/ranked highest in customer satisfaction and usability

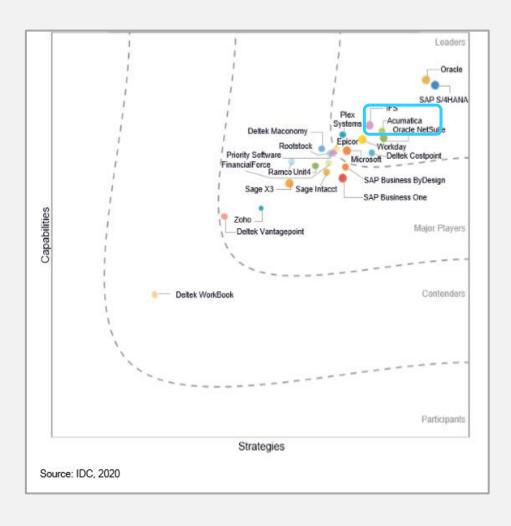








IDC MarketScape Worldwide SaaS and Cloud-Enabled Medium-Sized/Midmarket Business ERP Applications



# Acumatica a <u>Leader</u> in Midmarket Cloud ERP

"Sophistication: Two references noted that they had no idea regarding the level of sophistication of the system until they started to use it. The references noted that Acumatica is simple and easy to use and reduces overall click count through streamlined workflows."





# A Modern ERP For Any Industry

Devil's Peak Brewing Company Acumatica Customer Since 2016





# **Definitive and Flexible Enablement Stages**

Plan/Monitor: Develop Strategy, Measure the Progress, Take Corrective Action.



Initiate: Set the expectation, verify the need, vision, and scope.

Adapt: Carry out the tasks identified in the solution build strategy.

Deploy: Deploy the solution & support processes post go-live.

Sustain: Set the stage for continuous
improvement of the solution.



Go Next: Help embrace market dynamics for competitive advantages.







## **WiseBytes: Comprehensive Solutions for Your Business**

**ERP Solution Implementation:** Streamlining business processes for optimal performance.

**Digital Transformation:** Leveraging technology to drive business innovation.

**S&OP Implementation:** Sales and Operations Planning for strategic alignment.

**Solution Delivery:** Tailored solutions to meet unique business needs.

**Supply Chain Training:** Empowering teams with the knowledge to optimize supply chain operations.





Streamlined Processes: Integrating and automating core business processes.

Data Centralization: A unified platform for all business data.

**Improved Decision Making:** Real-time insights and analytics.

**Scalability:** Systems Solution that grows with your business needs.





## **Digital Transformation**



**Process Innovation:** Leveraging technology to create new or modify existing business processes.

**Enhanced Customer Experience:** Digital solutions for improved customer interactions.

**Operational Agility:** Adapting quickly to market changes.

**Culture of Continuous Improvement:** Facilitates visualization and adaptation.





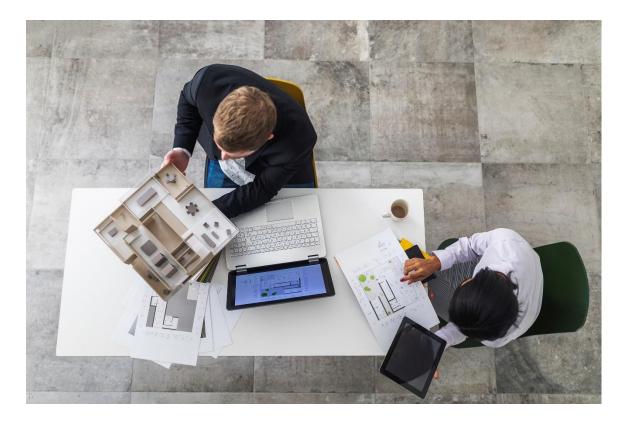
# Sales and Operations Planning (S&OP) Implementation

**Strategic Alignment:** Bridging the gap between sales and operations.

**Demand Forecasting:** Predicting future sales and adjusting operations accordingly.

**Inventory Optimization:** Making the most from the inventory at expected level of customer satisfaction.

**Improved Collaboration:** Facilitates an ease for departments working towards integrated objectives.







## **Solution Delivery**



**Tailored Solutions:** Crafted to meet unique business challenges.

**Seamless Integration:** Smooth transactional flow across solutions.

**Enablement Support:** Organizational changes to use implemented solutions.

**Envision Next:** Crystalize projects to deliver strategic objectives.





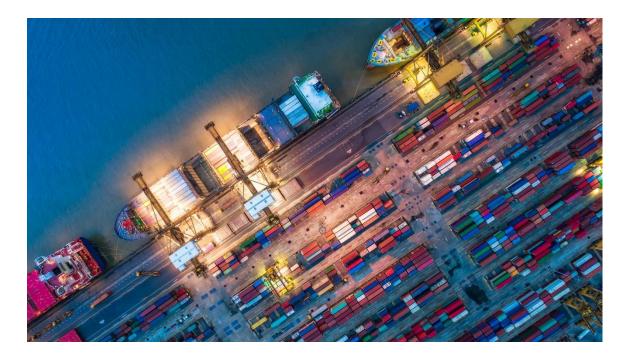
# **Supply Chain Training**

**Knowledge Empowerment:** Equip teams with the latest in supply chain strategies.

**Best Practices:** Training on industry standards and best practices.

Hands-on Workshops: Practical training sessions for real-world application.

**Continuous Learning:** Updates and refresher courses to stay ahead.







## **Trust & Partnership with WiseBytes**



**Reliable Partner:** A partner you can trust throughout your digital journey.

**Decades of Experience:** Helping customers achieve successes for decades.

**Tailored Expertise:** Crafted solutions for your unique business needs.

**Digital Transformation Leads:** Excellence delivered from very first interaction onwards.





The trusted path for transforming your business to thrive in the new digital economy



The Cloud ERP

Connected Business. Delivered.



For more information please contact Colin Gray colin.gray@wisebytes.us or visit www.wisebytes.us



